



**A COOPERATIVE  
ROADMAP**



# TABLE OF CONTENTS

Introduction to Nano X Solar -----	01
Our Business Model -----	02-03
Our Team -----	04-05
Cooperative Proposal -----	06-07
Project 1 - Manufacturing -----	08-09
Project 2 - Entertainment Complex -----	10-11
Project 3 - Solar Infrastructure -----	12-13
Discovery - Concessions and Incentives -----	14-16
Strategies for Development -----	17-20
NXS's Long Game -----	21-23
SWOT Analysis -----	24-25
Community Impact -----	26-27
Future Considerations -----	28-29
Getting Started -----	30-31



# INTRODUCTION



Nano X Solar, hereafter referred to throughout this presentation as NXS, is seeking to form mutually beneficial cooperatives within the communities where we select to have a footprint for our operations. This presentation has been completed by NXS as an introduction to outline our intentions and capabilities. We are very excited about making formal introductions to elaborate upon the contents herein and we welcome your feedback, interests and reply communications.



For NXS it is important that we convey a sincere and committed desire to work with other individuals, businesses, agencies and other entities for mutual benefit because we realize that most businesses are usually self-centered. NXS can only sustain long term growth and the scalability of our operations with partners who have the same mindset and commitment to exceed expectations like we do.

This document will be accompanied by addendums that elaborate on the specifics of our overall game plan. These specifics will naturally evolve as we expand our initiatives in each area outlined so at this point NXS has not set too many elements of our game plan into stone. This flexibility is necessary as we build relationships and engage others for their support.

NXS will be selective in the solicitations we make so that a perfect fit can be established between those we seek to do business with long term. Thank you for taking the time to read this "Coopdmap" Roadmap" and we look forward to speaking wationally personally.

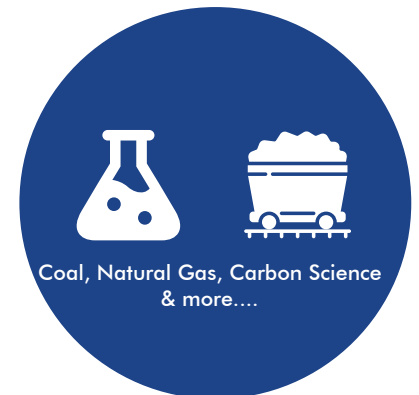


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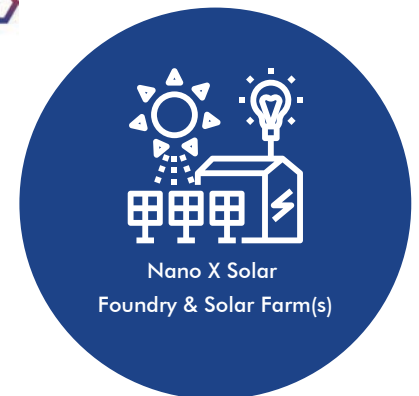
# OUR BUSINESS MODEL



The model below visually represents a diversity of impacting elements NXS will be creating, working with and/or seeking to cooperate in the establishment as we launch our business in phases. This model, as with the content herein, will naturally evolve as our operations expand.



NXS can be the center pillar for the growth and development of Indian communities and attract development and investment.



# OUR BUSINESS MODEL

For Indian Reservations specifically NXS's intentions are to:

Attract new businesses and investment.



For struggling and/or underdeveloped communities NXS's intentions are to:

- Create foundational business interests to attract development expansion.
- Enhance and modernize existing infrastructure through cooperatives.
- Seek and obtain local, state and federal concessions and incentives to assist in the build-out of new infrastructure.
- Focus on clean energy initiatives while exploring alternative uses for existing resources deemed obsolete.
- Do the same thing as outlined in our Indian Reservation efforts listed above.

While the scope of our work is broad our realistic approach will be in starting small, proving our business model, then expanding through cooperatives.

# OUR TEAM



## OUR SCIENCE TEAM

OUR SCIENCE TEAM will be comprised of engineers who develop the technologies for creating our own solar panel design and who assist other departments in new product innovation, development and manufacturing as NXS grows and expands.

## OUR R&D TEAM

OUR R&D TEAM who is on the cutting edge of emerging sciences and technologies is the primary support arm of our Science Team resuming in new solar product development that NXS manufactures for sale globally.

## OUR INSTALLER NETWORK

OUR INSTALLER NETWORK brings their own unique expertise to our internal Teams to help in the customization of solar infrastructure products that they help NXS sell, install and service for the long term globally.



# OUR TEAM



NXS has planned out the operational chain of command for each department individually and will scale personnel on a realistic time line that corresponds with each milestone we reach as NXS evolves.



## OUR COOPERATIVE PARTNERS

OUR COOPERATIVE PARTNERS are instrumental in NXS's ability to test new solar products in real-world settings to further enhance our own quality control. Each new project adds to NXS's applicable knowledge and success.

## OUR DESIGN & PATENTS TEAM

OUR DESIGN & PATENTS TEAM will work with all other departments to ensure the highest quality product design. They will also lead NXS into new cooperative relationships that are mutually beneficial and that add to our global reach.

## OUR FIELD TEAMS

OUR FIELD TEAMS will work with our Customers presale through custom design and manufacturing into installation and post operational support for our Customers. Those working in the field with our Customers will provide valuable feedback to NXS.

# COOPERATIVE PROPOSAL



Pages 8 through 13 of this presentation outline three initial projects that NXS intends to launch with our cooperative partners.



The primary goal for NXS related to capitalization is a “shared interest” into each project reducing the total financial obligation by NXS. This will allow NXS and our cooperative partners to reduce their individual risk factors while being an instrumental part of each project.

Local boards and economic development councils can provide NXS with concessions, incentives, tax reductions and other capital and non-capital contributions to ensure our collective success. NXS has the expectation that each one of our projects outlined herein are both beneficial to the communities where we are located as well as attractive to other developers seeking to build. NXS can and will likely become a pillar from which to support the build-out to follow.





# COOPERATIVE PROPOSAL



Realistically, using Project 1 as an example, the local board and/or the economic development council can assist NXS in one or more of the following areas:

- Utility infrastructure, roads and sewer concessions...
- Matching funds for training facility creation...
- Discretionary funds and/or grants for new development construction...
- Partial inclusion into Bonds...
- Guaranteed funding through local banking and investment resources...
- Cooperative development encouragement...
- and many other offerings not identified...



To cooperate with NXS will ensure that we are able to develop a presence that will not only attract other businesses and development projects, our activities will also generate revenue, taxes and create good paying jobs for the local residents. NXS seeks to explore all forms of mutually beneficial activities that will help us expedite building the projects that are featured within this presentation. We encourage potential cooperative partners to engage us in dialogue so that we can collectively explore new and existing opportunities together.

# PROJECT 1 - MANUFACTURING



NXS will construct a new manufacturing facility that will incorporate ample space for the following operations:



Manufacturing activities that include both solar panel construction, customization and other types of manufacturing that we can do through re-tooling and/or tooling application conversion.

- Training space for new and existing personnel to include educational and hands-on training.
- Ample office and conference room spaces for in-house administrative and executive activities that exceed daily operations.
- Expansive outdoor spaces for personnel parking, deliverables and shipping as well as solar farm support.

NXS is working on our methods of presentation directly related to our manufacturing facility that include blueprints, 3D modeling for interactive viewing using technology like Oculus viewing headsets and interactive displays on the NXS website.



# PROJECT 1 - MANUFACTURING



The facility is going to be constructed for “multi-use” and not limited to a specific type of work. This way NXS is building in a flexibility to both expand our operations and accommodate new types of work directly or indirectly related to our ongoing initiatives.



The solar farm that NXS will build to support the energy needs of this new manufacturing facility will also be designed to expand. Our intention is to work under a PPA (power purchase agreement) with the local utility to support our manufacturing and the community at large. This solar farm will start out relatively small and will grow as the demand for clean energy rises. Our ongoing development initiatives will require NXS to expand the solar farm ultimately reaching a point of maximum capacity.

The NXS Team looks forward to the privilege to elaborate through additional information being provided in addendum and through in-person and remote meetings. Your inquiries are always welcomed.

# PROJECT 2 ENTERTAINMENT COMPLEX



NXS will seek to build an expansive entertainment complex that will include, however not be limited to, the following:



Outdoor Pavilion  
for Concerts



Fairground Space with power,  
sewer and resource inclusion



Conference Space



Trade-show  
Space



Concession and Support  
Building areas



Parking areas

The intention is to create a "Destination" that can accommodate a multitude of uses. This will naturally attract other development that brings benefit into the community itself. Other interests in developing new infrastructure may include however not be limited to:

- Hotel and Motel development...
- Convenience Stores and Restaurants...
- Hospital and Medical facilities...
- Retail and Grocery Stores...
- and so much more...

# PROJECT 2 ENTERTAINMENT COMPLEX



Utilizing the entertainment areas NXS will also bring “Laser Shows” and other destination based events to create a national and even international image for the local community. This will include an adaptation to “social distancing” regulatory compliance through building to suit plans already in place by NXS.



# PROJECT 3 SOLAR INFRASTRUCTURE



NXS will build a solar farm to support the energy demands for the manufacturing facility and entertainment complex outlined in the previous two projects.

This solar farm will do three primary things initially for the community where NXS has established a footprint of operations:



Provide clean energy, directly or through the local utility, for use by residential and commercial uses.



Provide income for NXS and our Cooperative Partners through a PPA (power purchase agreement) with the local utility.



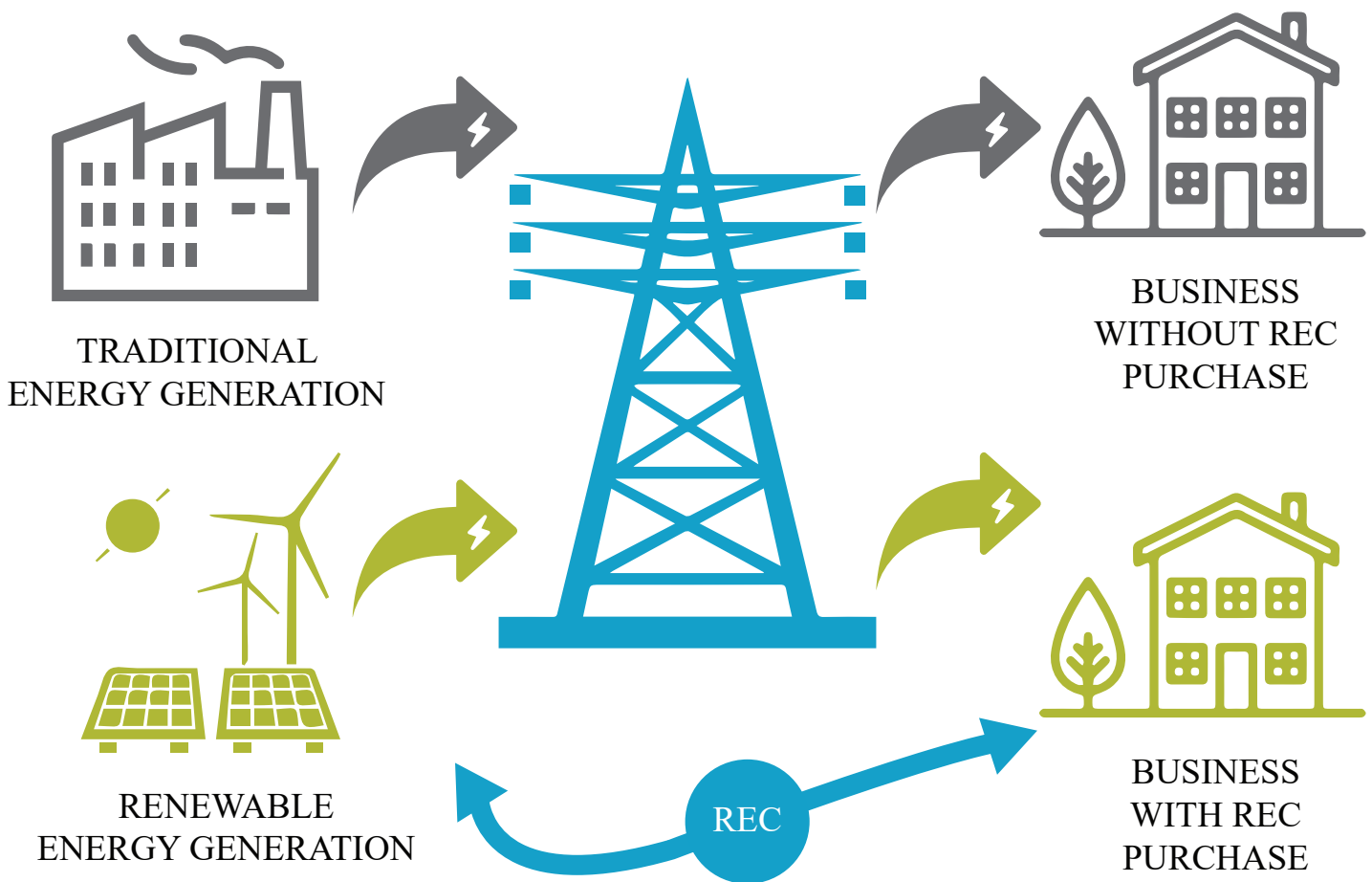
Provide ongoing clean energy through the expansion of the solar farm as demand increases reducing the expensive "down line" energy flow that would otherwise be provided by the local utility itself.

# PROJECT 3 SOLAR INFRASTRUCTURE



While this information is an intimate part of NXS's IP (intellectual property) we will share that we have developed a methodology for converting SREC's (solar renewable energy certificates) into other REC's in order to take full advantage of the open market trading of these instruments. NXS will be happy to elaborate on this process under an NDA to protect our IP.

## WHAT IS A REC?



# DISCOVERY - CONCESSIONS AND INCENTIVES



As is common place with most new development projects it's the concessions and incentives that can be offered by the local community and its governmental agencies that enable businesses like NXS to create a positive impact through development. NXS is currently seeking to develop relationships that empower us to fulfill our development plans within a timely manner.

## UTILITY

Since Utility infrastructures are expensive NXS will seek concessions to reduce our debt creation.

## WATER

Water and sewer infrastructure, to include drainage and curbing is another concession NXS will seek.

## CAPITAL

NXS is seeking conventional, non-conventional, discretionary and matching capital.

## CREATIVE

As an intimate part of our cooperative partnership building initiatives we are open to other creative ideas.



# DISCOVERY - CONCESSIONS AND INCENTIVES

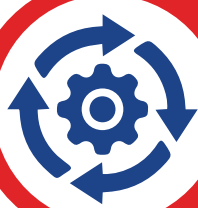


The model below represents the stepping stones that NXS visualizes to ensure our overall success. Our success will constitute the success of other cooperatives and the community itself. We look forward to the opportunity to explain our capabilities once the proper support has been contributed to our initiatives.



**NXS will utilize cooperative partnerships to become fully operational and then to expand those operations...**

**Discretionary and matching funds will empower NXS with financial resources to become operations...**



**Through local concessions and incentives NXS will have the resources to fulfill our development initiatives quickly...**

**NXS will provide the foundation investment to begin our development initiatives...**



# DISCOVERY - CONCESSIONS AND INCENTIVES



The positive results from supporting NXS with concessions and incentives are that new development will be attracted to the area and that our roadmap to cooperation will create a pathway for others to follow.



# STRATEGIES FOR DEVELOPMENT



NXS will focus our initial efforts to develop a footprint of operations on Indian Reservation(s) where we have an established cooperative agreement in place.



Our intentions are to be mutually beneficial with regard to how our operations begin and naturally evolve. Indian Reservation(s) have the land and a need for new job creation to stimulate their own local economy and NXS is excited about becoming a partner with select Tribe(s) who are committed to beginning a journey with us. Our proposals will be presented to Indian Reservation(s) where NXS feels welcome to open and operate our business interests.

# STRATEGIES FOR DEVELOPMENT



NXS will seek to obtain, directly, indirectly and through our cooperative partners a long term commitment to the unfolding of our operational game-plan. This will require our cooperative partners to share in the expenses associated with building and opening for operation the facilities we create. This shared financial obligation will result in our cooperative partners sharing in NXS's profitability as equity partners.



NXS's CBDT (core business development team) will work with our cooperative partners to leverage their available resources in combination with the resources we bring to each new project. With motivated cooperative partners NXS can expedite the fulfillment of our plans by getting the projects we start fully operational within a reasonable period of time.



# STRATEGIES FOR DEVELOPMENT



Once NXS is engaged in a cooperative partnership we can allocate some of our focus and energy into attracting other developers to build additional infrastructures to serve the communities where we have a footprint.

NXS will be instrumental in helping our cooperative partners negotiate terms with new development projects that collectively benefit all Parties involved and that create additional revenue streams for our cooperative partners as well as NXS. The intent is to share in the profitability of new development projects both within the scope of normal negotiations and outside of the normal scope by presenting creative opportunities that everyone will find appealing and mutually beneficial.



# STRATEGIES FOR DEVELOPMENT



NXS expects to have multiple cooperative partners working with us on a diversity of levels and this will open new doors of opportunity to explore as we evolve our own operations within each community.

See page 2 of this presentation and note that the visual of our business model represents a number of different types of infrastructure that can be attracted.

NXS will help our cooperative partners determine the best options to execute when expanding the local government initiatives as well as the economic development parameters to ensure the proper assistance is given for timely successes to be achieved.



# NXS'S LONG GAME



Transparently speaking NXS's long game can seem "too big to succeed" however by starting and scaling smaller projects, as we have proposed herein, we are creating a domino effect that follows our game-plan.



NXS will ultimately become a world leader in solar panel manufacturing and solar infrastructure design. This requires us to scale up our operations through cooperative partnership development on many levels.

# NXS'S LONG GAME



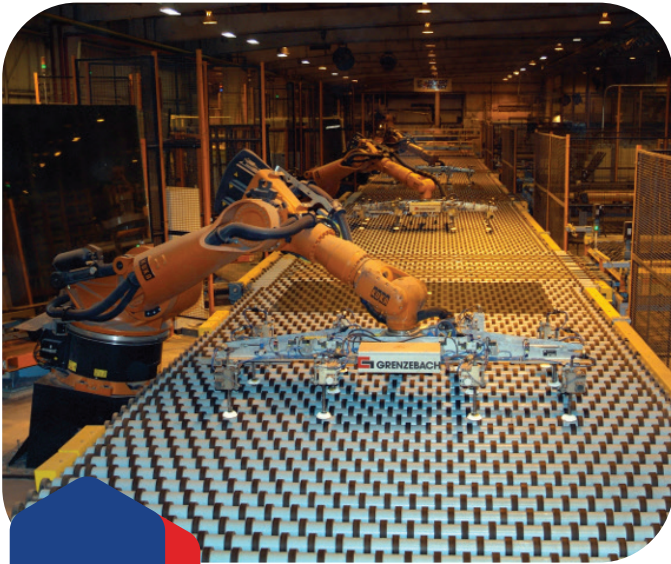
The infrastructure needed to become a stand alone manufacturer of solar panels and solar infrastructure equipment is far too costly to do alone.

Because of this fact NXS has, and will continue to, establish(ed) global partners who have a desire to create a larger footprint for their company(ies) in the United States. NXS has developed cooperative partnership agreements with national and global leaders within a diversity of industry specialties within clean energy with an intimate focus on solar.

These new relationships will allow NXS to open and operate additional facilities under these cooperative agreements with the full resources and support of our cooperative partners. This reduces the financial obligations for NXS to foot the bill, so to speak for everything and secures the necessary expertise needed to scale.



# NXS'S LONG GAME



One example of what NXS is currently working on is the creation of a partnership with one or more global leaders in the solar glass manufacturing specialty. We have working relationships with global leaders in this field in Italy, South Korea and China. NXS's intentions are to invite one or more of these new cooperative partners to establish operational facilities in the United States.



NXS will work with our cooperative partners to open and scale operations to design, test, certify and then sell new solar panels and infrastructure equipment. This will give additional work to our established facilities (i.e. project 1 as outlined herein) as well as for new facilities we will open and co-manage with our cooperative partners.

# SWOT ANALYSIS



The model below outlines the primary strengths, weaknesses, opportunities and threats that NXS has identified and our CBDT (core business development team) will continue to work diligently to enhance the positives while managing the negatives.

NXS intends to be attentive to the weaknesses and threats by managing them with a focus on reducing their impact on our operations and business. At the same time NXS will work to enhance the strengths, opportunities while being attentive as to the changes in-house and those being made by our cooperative partners. The key here is for NXS to acknowledge what our strengths, weaknesses, opportunities and threats are; and how we will manage them effectively.

## Strengths

Innovation in the Solar Industry  
Incredible Team  
Ability to Build Cooperatives

## Weaknesses

New Start-up Company  
New Technology  
Many Moving Parts

## Opportunities

Setting New Standards in Solar  
Scalability into new Industries  
Expanding Our Cooperative Partnerships

## Threats

Effectively Managing the “Many Moving Parts”  
Industry Regulation  
Cooperative Partnership failures

# SWOT ANALYSIS



**STRENGTHS:** NXS will work tirelessly to become a Leader in new solar panel technology and this will open many new doors of opportunity for us as we evolve and grow our business.

**WEAKNESS:** Our initial weak points have been identified and a game-plan is in place to manage them as well as to work to eliminate them as we expand our operations



# SWOT



**OPPORTUNITIES:** The good news is that NXS has, so many opportunities to explore that we have to pick those we want to implement first and then expand as we evolve.

**THREATS:** Currently the threats NXS faces are minimal and within our capacity to manage. Our intent is to eliminate as many threats as possible through strategies we create that is an intimate part of our overall IP (intellectual property).



**HOW NXS WILL BEGIN:** We will manage the elements within our capacity to effectively do so and outsource certain tasks to capable contractors. Our cooperative partnerships will also provide us with amazing resources to rely on, as we share responsibilities that lead to our collective success.

# COMMUNITY IMPACT



As referenced in the model below NXS will positively impact the communities where we have a footprint and/or actual operations as a commitment we are very happy to remain obligated to fulfilling. NXS will also encourage our cooperative partners to develop their own community impact initiatives, as well as work with us on those we create ourselves.



NXS will assist in the establishment of new Fire and Rescue facilities where we have a footprint and operations.



When NXS works to create new developments that includes housing we will create Greenways and Recreation areas.

NXS will create good paying jobs for those within the local communities where we have our operations and growth our capacity.

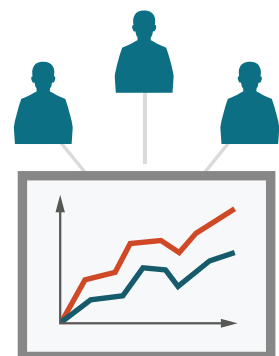
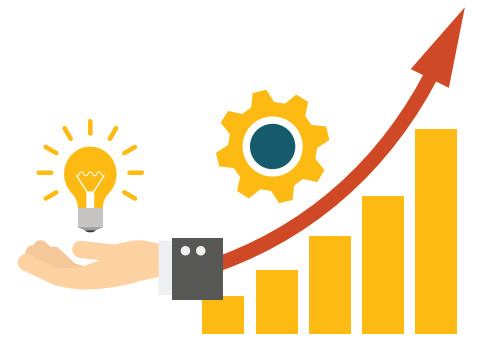
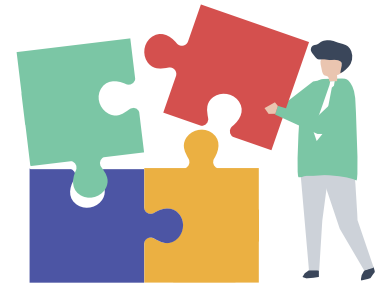
# COMMUNITY IMPACT

NXS looks forward to becoming a pillar within the communities where we establish a footprint and we will dedicate a significant amount of our attention on ensuring that our impact is positive.

Some of the positives NXS brings to the table of our collective success for both our cooperative partners as well as the local communities are:

- Attracting new businesses and global interests.
- Improving the local utility and government infrastructure.
- Attracting business and recreational tourism.
- Increasing local government tax revenue.
- Beautification and natural area enhancements.
- Overall increased investment by others into the local community.

The positive impact NXS has listed above is by design. we are excited to establish cooperatives and relationships that open new doors of opportunity for everyone involved.



# FUTURE CONSIDERATIONS



NXS has larger aspirations than what has been presented herein and our goals are very big. We have chosen to create a positive domino effect by first establishing operations that can be scaled and creating both jobs and cooperative partnerships that are easy to build upon. Once this has been accomplished NXS will expand and evolve into more sophisticated endeavors.



Some of these include, however may not be limited to:

- Un-clean energy byproduct repurposing and new product development.
- Solar panel technology advancements leading to the production of new solar panels that are more energy efficient.
- Diamond and other raw material production through lab guided synthetics.
- A variety of new and innovative expansion opportunities that NXS has an interest in.

# FUTURE CONSIDERATIONS



NXS also intends to have an “invested interest” in the following development types within the communities where we establish our operations. These are outside of our primary business interests, yet are an essential part of our plans to improve the local area. Some of these include:

- Single family and multi-family construction.
- Hotel and restaurant attraction.
- New store and shopping center development.
- Clean energy initiatives outside of the solar farm(s) we establish.
- New business attraction to support the local community and its growth.

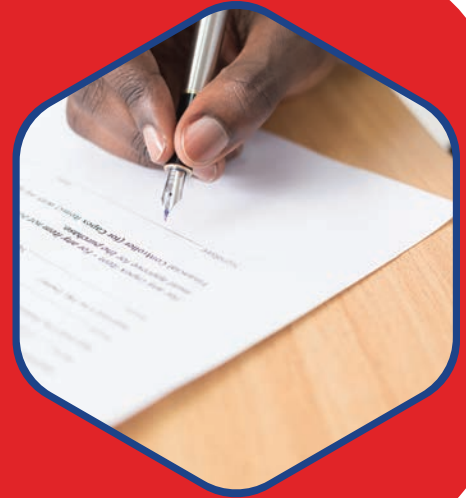
NXS intends to become a long term cooperative partner and bring exceptional capabilities into the communities we serve.



# GETTING STARTED

So how do we get started you may ask?

First, NXS would like to present interested Parties with a customized “Cooperative Partnership Agreement” that is designed to evolve through addendum. The core content will outline the parameters of our agreement and the obligations each Party have within the agreement itself. NXS will present a draft for the approval of the individuals, businesses and entities with whom we want to do business.



This “DRAFT” will clearly define our individual roles, so that we can collectively work towards to fulfillment of our obligations to each other and to the community itself.

In addition NXS’s CBDT (core business development team) will gladly work closely with our cooperative partners to explore solutions to capitalization, seeking, obtaining concessions and incentives as well as obtaining any economic development assistance on a local, state and federal level for select initiatives. Together we can create a pathway to success and improve the lives of those we serve.





# GETTING STARTED



Today, after reading this short presentation, NXS would like to encourage you to communicate with us to explore what we can do together collectively for mutual benefit. While NXS has a good grasp on what we are capable of we are also excited to learn of the ideas and passions of others who will work with us to create something amazing.

NXS fully intends to use the successes we collectively establish with our cooperative partners to expand their operations while we work to expand our own. We are confident that this presentation outlines a realistic game-plan for approach and we stand ready to meet with you virtually or in-person to begin mapping out a realistic plan of action. Please note that this short presentation was not designed to be a business plan, it is merely a tool to engage others in dialogue so that a real plan of action can be established and then executed.

Thank you for your time, consideration and reply communications!

Respectfully,

Nano X Solar

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